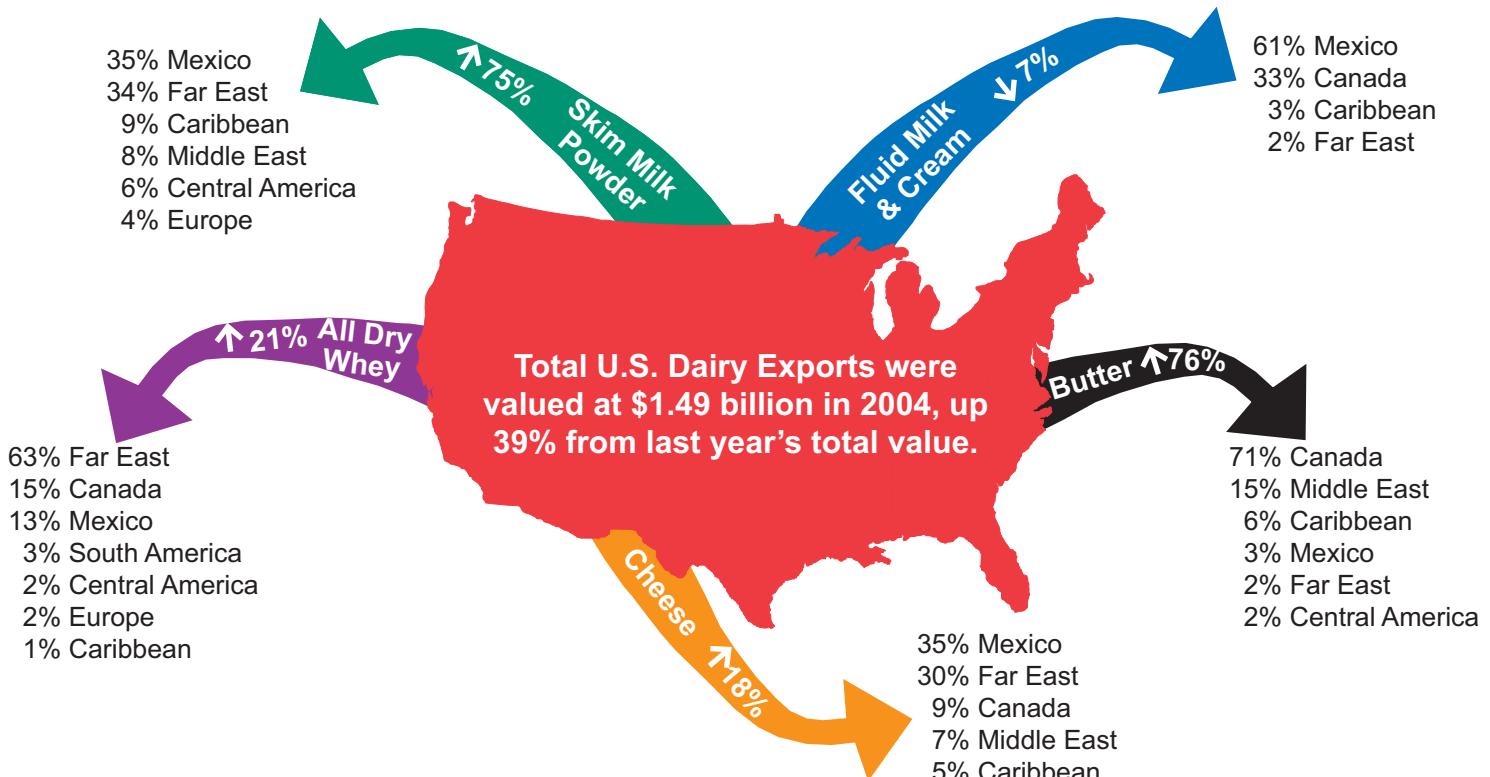




CALIFORNIA Dairy Information BULLETIN

2004 U.S. Dairy Product Exports - Where Did They Go?



Export Tidbits

- On an aggregate volume basis, exports reached 1.6 billion lbs. of total milk solids in 2004, up 31% from 2003; representing 7.4% of U.S. milk solids production, compared with 5.6% in 2003.
- For the last five years, milk solids exports have increased by 560 million lbs, while U.S. production of milk solids has increased 1.1 billion lbs, hence more than half of the milk solids growth over the last five years has been sold to overseas markets.
- Skim Milk Powder exports showed the largest gain, up 75% over 2003: shipments to Mexico were up 56% and Southeast Asia receive three times their previous year's shipments. Nearly 28.4 million lbs. were sold to Cuba, the first significant dairy sales to this nation in more than 40 years.
- Cheese exports were up 18% over 2003 (one-third of the increase can be attributed to the Cooperatives Working Together Program). Sales to Mexico and Japan increased 32% and 19%, respectively.
- Combined, Canada and Mexico accounted for 94% of U.S. fluid milk and cream exports.

Sources: U.S. Dairy Export Council



DAIRY INFORMATION BULLETIN

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